# I. Ethics, Professional, and Legal Responsibilities (15% -19%)

- 1. Ethics and Responsibilities in Tax Practice
  - Treasury Department Circular 230
  - AICPA Statements on Standards for Tax Services
  - Internal Revenue Code of 1986, as amended, and Regulations related to tax return preparers
- 2. Licensing and Disciplinary Systems
  - Role of state boards of accountancy
  - Requirements of regulatory agencies
- 3. Legal Duties and Responsibilities
  - Common law duties and liability to clients and third parties
  - Federal statutory liability
  - Privileged communications, confidentiality, and privacy acts

# II. Business Law (17% - 21%)

- 1. Agency
  - Formation and termination
  - Authority of agents and principals
  - Duties and liabilities of agents and principals
- 2. Contracts
  - Formation
  - Performance
  - Third party assignments
  - Discharge, breach, and remedies
- 3. Uniform Commercial Code
  - Sales contracts
  - Negotiable instruments
  - Secured transactions
  - Documents of title and title transfer
- 4. Debtor-Creditor Relationships
  - Rights, duties, and liabilities of debtors, creditors, and guarantors
  - Bankruptcy and insolvency
- 5. Government Regulation of Business
  - Federal securities regulation

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- Other federal laws and regulations (antitrust, copyright, patents, money-laundering, labor, employment, and ERISA)
- 6. Business Structure (Selection of a Business Entity)
  - Advantages, disadvantages, implications, and constraints
  - Formation, operation, and termination
  - Financial structure, capitalization, profit and loss allocation, and distributions
  - Rights, duties, legal obligations, and authority of owners and management

# III. Federal Tax Process, Procedures, Accounting, and Planning (11% - 15%)

- 1. Federal Tax Legislative Process
- 2. Federal Tax Procedures
  - Due dates and related extensions of time
  - Internal Revenue Service (IRS) audit and appeals process
  - Judicial process
  - Required disclosure of tax return positions
  - Substantiation requirements
  - Penalties
  - Statute of limitations
- 3. Accounting Periods
- 4. Accounting Methods
  - Recognition of revenues and expenses under cash, accrual, or other permitted methods
  - Inventory valuation methods, including uniform capitalization rules
  - Accounting for long-term contracts
  - Instalment sales
- 5. Tax Return Elections, Including Federal Status Elections, Alternative Treatment Elections, or Other Types of Elections Applicable to an Individual or Entity's Tax Return
- 6. Tax Planning
  - Alternative treatments
  - Projections of tax consequences
  - Implications of different business entities
  - Impact of proposed tax audit adjustments
  - Impact of estimated tax payment rules on planning
  - Role of taxes in decision-making
- 7. Impact of Multijurisdictional Tax Issues on Federal Taxation (Including Consideration of Local, State, and Multinational Tax Issues)
- 8. Tax Research and Communication

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- Authoritative hierarchy
- Communications with or on behalf of clients

# IV. Federal Taxation of Property Transactions (12% - 16%)

- 1. Types of Assets
- 2. Basis and Holding Periods of Assets
- 3. Cost Recovery (Depreciation, Depletion, and Amortization)
- 4. Taxable and Nontaxable Sales and Exchanges
- 5. Amount and Character of Gains and Losses, and Netting Process
- 6. Related Party Transactions
- 7. Estate and Gift Taxation
  - Transfers subject to the gift tax
  - Annual exclusion and gift tax deductions
  - Determination of taxable estate
  - Marital deduction
  - Unified credit

# V. Federal Taxation of Individuals (13% - 19%)

- 1. Gross Income
  - Inclusions and exclusions
  - Characterization of income
- 2. Reporting of Items from Pass-Through Entities
- 3. Adjustments and Deductions to Arrive at Taxable Income
- 4. Passive Activity Losses
- 5. Loss Limitations
- 6. Taxation of Retirement Plan Benefits
- 7. Filing Status and Exemptions
- 8. Tax Computations and Credits
- 9. Alternative Minimum Tax

# VI. Federal Taxation of Entities (18% - 24%)

1. Similarities and Distinctions in Tax Treatment among Business Entities

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- Formation
- Operation
- Distributions
- Liquidation

#### 2. Differences between Tax and Financial Accounting

- Reconciliation of book income to taxable income
- Disclosures under Schedule M-3

### 3. C Corporations

- Determination of taxable income/loss
- Tax computations and credits, including alternative minimum tax
- Net operating losses
- Entity/owner transactions, including contributions and distributions
- Earnings and profits
- Consolidated returns

## 4. S Corporations

- Eligibility and election
- Determination of ordinary income/loss and separately stated items
- Basis of shareholder's interest
- Entity/owner transactions, including contributions and distributions
- Built-in gains tax

#### 5. Partnerships

- Determination of ordinary income/loss and separately stated items
- Basis of partner's/member's interest and basis of assets contributed to the partnership
- Partnership and partner elections
- Transactions between a partner and the partnership
- Treatment of partnership liabilities
- Distribution of partnership assets
- Ownership changes and liquidation and termination of partnership

#### 6. Trusts and Estates

- Types of trusts
- Income and deductions
- Determination of beneficiary's share of taxable income

## 7. Tax-Exempt Organizations

- Types of organizations
- Obtaining and maintaining tax-exempt status
- Unrelated business income